

MAHARASHTRA POLLUTION CONTROL BOARD

Tel: +91 22 24087295
Website: www.mpcb.gov.in
E-mail : eic@mpcb.gov.in



Kalpataru Point, 3rd & 4th Floor
Opp. Cine Planet Cinema,
Near Sion Circle, Sion (E)
Mumbai- 400 022.

Corrigendum 1

Date: 18/03/2025

Minutes of Pre-Bid Meeting of RFP For Implementation and Maintenance of Mobile Application System (Paryawaran) for Maharashtra Pollution Control Board

1. Brief about the meeting

Date: 17/03/2025, Day: Monday, Time: 15:00 PM – 16:00 PM
Place: MPCB Office and online meeting over MS Teams platform

2. Agenda: Pre-bid meeting

Table 1: Pre-Bid Meeting attendees

The following attendees were present for the Pre-Bid Meeting:

S. No.	Name	Designation and Organization	In-person / Online
1	Mr. Ravindra Andhale	Joint Director (APC)	Online
2	Mr. Sujit Dholam	RO-HQ	Online
3	Mr. Dinesh Sonawane	SO	In-person
4	Prabhakar Bagade	Consultant KPMG	In-person
5	Saptarshi Das	Consultant KPMG	In-person
Bidders Attendance			
6	Mr. Vinay Patil	M/s Neosoft Pvt. Ltd	

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(Tender Ref. No.: 250306-FTS-0253) (Tender ID: 2025_MPCB_1158165_1)

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S. No.	Name	Designation and Organization	In-person / Online
8	Mr. Rupesh Dixit	M/s Successive Tech Pvt Ltd	
9	Mr. Rohan Sahu	M/s SATRA Services and Solutions Pvt Ltd	
10	Mr. Gaurav Tipse	M/s Vinsys IT Services India Ltd	
11	Mr. AnandKrishna Bhat	M/s NCDEX e-Markets Ltd	
12	Mr. Virajsinh Rathod	M/s Civic Solutions Pvt Ltd.	

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3. Main Points Discussed

Table 2: Pre-Bid Queries and Clarifications

S. No.	Page No.	Section no.	Content of tender document requiring clarification	Points of clarification required	Clarification/Amendment by MPCB
1.	20 & 21	2.25 Prequalification criteria	<p>The Bidder should have experience of development, implementation, maintenance, and hosting of a Mobile App and Associated System for any Central/State Govt. /PSU/ ULB/ as per below:</p> <p>1. Project of similar nature having value not less than ₹ 0.70 Cr. OR 2. Projects of similar nature having value not less than ₹ 0.50 Cr. each OR 3. Projects of similar nature having value not less than ₹ 0.40 Cr. each</p>	<p>We hereby request to kindly confirm the criteria as below:</p> <p>The Bidder should have experience of development, implementation, maintenance, and hosting of a Mobile App And/Or Web Application And / Or Software Solutions and Associated System for any Central/State Govt. /PSU/ ULB/ as per below:</p> <p>1. Project of similar nature having value not less than ₹ 0.70 Cr. OR 2. Projects of similar nature having value not less than ₹ 0.50 Cr. each OR 3. Projects of similar nature having value not less than ₹ 0.40 Cr. each</p>	No Change, RFP clause prevails.
2.	24 & 25	2.29 Technical Evaluation Criteria	<p>The Bidder must have experience in "Similar works" during last Five (05) Years as on last date of submission of bid as per following details: -</p> <p>One (01) project with "Similar works" costing at least ₹ 0.70 Cr. OR Two (02) projects with "Similar works" each costing at least ₹ 0.50 Cr. each OR</p>	<p>We hereby request to kindly change the criteria as below:</p> <p>The Bidder must have experience in "Similar works" during last Five (05) Years as on last date of submission of bid as per following details: -</p> <p>One (01) project with "Similar works" costing at least ₹ 0.70 Cr. OR Two (02) projects with "Similar works" each</p>	No Change, RFP clause prevails.

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S. No.	Page No.	Section no.	Content of tender document requiring clarification	Points of clarification required	Clarification/Amendment by MPCB
			Three (03) projects with "Similar works" each costing at least ₹ 0.40 Cr. each Similar works: The projects should include design, development, hosting, implementation and Operation and Maintenance Mobile App system (Mobile App + Supported Web Application + Backend Database) for any Central/State Govt. or State Govt. Undertaking/ PSU/ULB	costing at least ₹ 0.50 Cr. each OR Three (03) projects with "Similar works" each costing at least ₹ 0.40 Cr. each Similar works: The projects should include design, development, hosting, implementation and Operation and Maintenance Mobile App system (Mobile App And/Or Supported Web Application + Backend Database) for any Central/State Govt. or State Govt. Undertaking/ PSU/ULB	
3.	21	Point No. 2.25, PQ - 2	The average annual turnover of the bidder from IT Services in the last Three (03) audited financial Years should be more than ₹ 5.00 Cr. (FY 2021-22, FY 2022-23, FY 2023-24)	Looking at the Scope of work, We would like to inform you that we have similar work experience and we have been working with 30+ urban local bodies. So we are requesting you to consider our query. Looking at the tender cost based on the EMD value considering the CVC Guidelines, We are requesting the authority to reduce the criteria of 1 cr. for FY 2021-22, FY 2022-23, FY 2023-24	No Change, RFP clause prevails.
4.	25	Point No. 2.29, TQ - 1	Annual Turnover of Bidder during last 3 Financial Years - (FY 2021-22, FY 2022-23, FY 2023-24) >= ₹ 5 Cr. and < ₹ 7 Cr. >= ₹ 7 Cr. and < ₹ 10 Cr. >= ₹ 10 Cr.	Turnover marking criteria as reduce per >= 1cr. and < 2cr. 10 Marks >= 2cr. and < 3cr. 15 Marks >= 3cr. 20 Marks	No Change, RFP clause prevails.
5.	15	Point No. 2.4	Consortium is not allowed within the scope of this RFP	Kindly please allow Consortium	No Change, RFP clause prevails.
6.	64	PQ 4, Section 5.1 Checklist for the documents to be	In case of on-going project, a GoLive Certificate along with partial completion certificate from the	Please allow self-certificate for ongoing project and CA letter for payments received.	No Change, RFP clause prevails.

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		included in the Pre-Qualification Envelope	client on client's letter head mentioning the relevant scope of Work, having received the payment matching the 'Project Value up to system hosting' of the partially completed project.		
7.	32	SOW, Sec no. 3.1.1	Mobile Apps shall be developed using the latest state of-the-art technology on Android and iOS platforms to enable the citizens with a secured, highly performing user-friendly interface	Here, we assume that the cost for Apple and google developers' accounts including their recurring charges will be in the scope of MPCB. Please confirm.	Bidder's scope.
8.	37	Sec no. 3.2.3 (5)	Use of Search Engine Optimization (SEO) friendly clean permalink structure and SEO Best Practices for website design and structure.	Who will bear the cost of all paid plugin/tools or license, Bidder or MPCB? Please clarify.	Bidder.
9.	37	Sec no. 3.2.4 (12)	Should support and have a valid SSL certificate	Please clarify, who will bear the cost of the SSL certificate throughout the contract period - Bidder or MPCB	Bidder.
10.	38	Sec no. 3.2.4 (24)	Website shall facilitate integration with social networking site viz. WhatsApp, Email, integration with internal system of MPCB, etc. and the option should be provided to the user to add the link to the pages to their favorite social networking site	We understand that all necessary APIs for integration with social networking site viz. WhatsApp, E-mail, integration with internal system of MPCB, etc. will be provided by MPCB. Kindly confirm if this understanding is correct	Understanding is correct.
11.	38	Sec no. 3.2.4 (34)	Should integrate with instant messaging services for chat bot support, and support products and protocols like SIP/XMPP	We understand that all necessary APIs for integration will be provided by MPCB. Kindly confirm if this understanding is correct.	MPCB will coordinate with existing vendors for sharing APIs with the selected bidder for integration.
12.	38	Implementation Schedule and Project Timelines Sec 3.8	Stabilization of Mobile App System Stabilization of the Mobile App System post GO-Live. T5 = T0 + 8 Weeks	Based on our interpretation of the RFP and extensive scope of work which includes development of mobile apps, web portal and deployment, we believe that the allocated timeline of 8 weeks is insufficient. Therefore, we kindly	No Change, RFP clause prevails.

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S. No.	Page No.	Section no.	Content of tender document requiring clarification	Points of clarification required	Clarification/Amendment by MPCB
				request an extension of 8 weeks to 16 weeks on the same.	
13.	42	Cloud provisioning Sec no. 3.5.1	The selected bidder shall be responsible for hosting applications on Cloud and provisioning of required software, infrastructure, bandwidth, licenses and management of services deployment and hosting of the applications, including the underlying application / system software necessary to run the applications.	Please provide an estimate of the current and expected user traffic on the web and mobile apps, including daily and monthly visitors, as well as the number of concurrent users expected.	Concurrent users approx. 150-200 during peak time. (These nos. may increase on a year-on-year basis)
14.	48	Operation and Maintenance Sec no. 3.11.1	1. Maintenance support through onsite-offshore model. 2. Depute a senior resource post Go-Live and Stabilization to act as single point of contact of the selected bidder and resolve the issues communicated by MPCB immediately to do routine transactions or with the help of the offshore team within agreed time complying with the service levels mentioned in this document. For MPCB, this staff shall act as helpdesk support. 4. Deploy adequate facilities management personnel to maintain the software system as per the service level requirements including servicing/updating.	Here, please clarify the total number of resources that need to be deployed onsite during development and AMC period and their roles & responsibilities.	Bidders to propose based on own experience of onsite-offshore model delivery project.
15.	49	Other conditions Sec no. 4.9	The Data Entry Operator, Supervisor, etc. deployed by the Selected bidder shall not have the right to demand any type of permanent employment with MPCB or its allied Offices.	Here, please clarify the total number of resources that need to be deployed onsite during development and AMC period and their roles & responsibilities.	Bidders to propose based on own experience of onsite-offshore model delivery project.
16.	50	-	General Query	Please confirm whether the existing domain name will be utilized for the web portal.	MPCB.

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				If not, clarify who will cover the expenses for the domain name and its renewal.	
17.	51	-	General Query	We assume that content authoring and uploading will be the responsibility of MPCB. Please confirm.	Bidder's scope.
18.	52	-	General Query	Is there a preferred technology stack (e.g., specific programming languages, frameworks, databases) for the development of the new web and mobile applications, or should the successful bidder propose one? Please confirm	Bidder to propose the technology stack.
19.	53	-	General Query	Is data migration necessary to transfer data from the current platform to the newly developed one? If so, please specify the data size in GBs and provide details about the database technology stack	There is NO existing data to be migrated.
20.	54	-	General Request	We are a registered MSME company, and as per the Public Procurement Policy, Micro and Small Enterprises (MSEs) registered with the government under a valid and relevant category are exempt from the payment of EMD. We kindly request you to grant EMD exemption for MSME-registered bidders	No Change, RFP clause prevails.
21.	55	-	Online Pre-Bid Meeting Link	We kindly request to provide the online link for the Pre-Bid Meeting scheduled for 17-March-2025, at 03:00 PM for this RFP. This will enable us to address our queries and submit our most competitive offer.	Provided.
22.	28	Point No. 2.33	The selected bidder is required to deposit/submit a security deposit equivalent	We respectfully request a reduction in the security deposit percentage, ideally to 3% to 5%, in line	No Change, RFP clause prevails.

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S. No.	Page No.	Section no.	Content of tender document requiring clarification	Points of clarification required	Clarification/Amendment by MPCB
			to 10% of the bid value in the form of a Bank Guarantee.	with industry norms or to ensure financial feasibility for bidders.	
23.	15	Point No. 2.12	Bidders are required to submit an Earnest Money Deposit (EMD) of ₹ 1,70,000.00/- along with their bid	We kindly request an exemption from submitting the EMD, especially for MSME bidders, as per government guidelines or similar exemptions, and also request a relaxation on the experience requirement for MSMEs.	No Change, RFP clause prevails.
24.	26	Point No. TQ5	The tender document requires a technical presentation and demonstration showcasing the bidder's capability in performing similar work.	Please clarify if the technical presentation and demo are required to be submitted at the time of bid submission for all bidders or only after the contract award for the selected bidder.	Submission of technical presentation is required at the time of "Presentation" only and not along with bid.
25.	14	Point No. 2.4	The tender specifies that consortiums are not allowed to participate within the scope of this RFP.	We respectfully request a relaxation on this requirement, allowing consortiums to participate, particularly for larger or more complex projects where collaboration may be necessary.	No Change, RFP clause prevails.
26.	54	Point No. 3.16.1	The tender stipulates that no advance payment shall be made against the Work Order.	We kindly request that advance payment provisions be considered for hosting services, as this will help facilitate smooth cash flow and project execution	No Change, RFP clause prevails.
27.	-	-	-	We are ISO 27001 Certified Company and are in the process of getting CMMi 3 Certified shortly. We request you to please provide us relaxation in CMMi3 certification which is mentioned as mandatory in this Tender Document. Please make it optional instead of mandatory.	CMMi level 3 certificate is not mandatory but optional. Bidder has the option to submit ISO 9001:2015 or its higher version in absence of CMMi level 3 certificate
28.	33	3.2 Implementation of Web Portal System (Page No.33 & Section No.3.2)	3.2 Implementation of Web Portal System	Is selected agency to develop the both mobile and web application for MPCB. Please clarify.	Understanding is correct.

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29.	39	3.5.1 Minimum Technical Specifications for cloud-based DC Infrastructure (Page No.39 & Section No.3.5.1)	11. The bidder should also provide email-based alert for scheduled/unscheduled server Downtime and maintenance activities.	Is selected agency to monitor the server alerts/downtime and maintenance activities	Understanding is correct.
30.	39	3.5.1 Minimum Technical Specifications for cloud-based DC Infrastructure (Page No.39 & Section no.3.5.1)	12. The bidder should do 24 x 7 x 365 security monitoring of this proposed MPCB website to detect attacks and alert suspicious events that may lead to breach of security.	Provide clarification on whether SOC monitoring tool has already been in place at MPCB. If tool is available please provide details. Also request to provide details on how many number of resources to be deployed by the agency for security monitoring 24X7X365 apart from the team for development of web and mobile application of MPCB.	Bidder has to provide complete solution as per scope of work. Bidders to propose resources based on their own experience of onsite-offshore model delivery project.
31.	42	3.5.3 Internet / Network connectivity (Page No.42 & Section no. 3.5.3)	1. Bidder shall provide necessary internet / network connectivity to make Mobile Apps and web portal system accessible to the intended users considering optimum performance levels. It is suggested to have a minimum bandwidth of 10 Mbps.	Is selected agency has to provide the Internet/network connectivity for MPCB. Please clarify.	Bidder has to provide complete solution as per scope of work.
32.	47	3.11.1 Operation and Maintenance (Page No.47 & Section No.3.11.1)	1. Maintenance support through onsite-offshore model.	Please provide clarification regarding the onsite/offsite manpower deployment at MPCB during the maintenance duration.	Bidders to propose resources based on their own experience of onsite-offshore model delivery project.
33.	78	6.4 Project Implementation Methodology (Page No.78 & Section no.6.4)	4. Team Structure, Domain Expert, and manpower dedicated CVs to be deployed for the project duration.	Provide clarification on manpower requirement: How many team members are required for development of mobile and web application for MPCB and what are the Resource education, experience and required certification details.	Bidders to propose resources based on their own experience of project delivery.

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34.	11	Refer below the details with regard to this invitation of bids: (Page No.11)	Sr.No.6 Last date (deadline) for submission of bids	Kindly allocate a minimum of two weeks time for bid submission after the publication of consolidated responses to pre-bid queries.	No change. However, it is suggested to keep monitoring the website https://mahatenders.gov.in for updates.


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