

RFP Reference No. 240903-FTS-0085 (Corrigendum 2)
RFP for Selection of Service Provider for Modernization (Upgrade and revamp) of MPCB Data Centre, Security Operations Center (SOC) and Network at HO, Mumbai and various RO, SRO offices across Maharashtra

MAHARASHTRA POLLUTION CONTROL BOARD

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Kalpataru Point, 3rd Floor
Opp. Cine Planet Cinema,
Near Sion Circle, Sion (E)
Mumbai-400 022.

Corrigendum 2

Date:23/09/2024

Minutes of Pre-Bid Meeting for the “RFP for Selection of Service Provider for Modernization (Upgrade and revamp) of MPCB Data Centre, Security Operations Center (SOC) and Network at HO, Mumbai and various RO, SRO offices across Maharashtra”

1. Brief about the meeting

Date: 19/09/2024, Day: Thursday, Time: 5:30 PM – 6:15 PM

Place: MPCB Office and online meeting over MS Teams platform

2. Agenda

Table 1: Pre-Bid Meeting attendees

The following attendees were present for the Pre-Bid Meeting:

Sl. No.	Name	Designation and Organization	In-person / Online
1	Shri. Shri. Moiz Hussain Ali	Ex. Dy. Director General (NIC)	Online
2	Shri. Sujit Dholam	RO (HQ), MPCB	Online
3	Shri. Dinesh Sonawane	Statistical Officer (IT), MPCB	In-person
4	Shri. Prabhakar Bagade	Consultant, M/s KPMG	In-person
5	Ms. Rama Purohit	Consultant, M/s KPMG	In-person
6	Representative	M/s Insight Business Pvt. Ltd.	In-person
7	Representative	M/s Sun Systems	In-person
8	Representative	M/s Ace Brain Systems and Solution Pvt. Ltd.	In-person

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9	Representative	M/s Innspark Solutions Pvt. Ltd.	In-person
10	Representative	M/s Polestar Consulting Pvt. Ltd.	In-person
11	Representative	M/s SM Networks and Solutions Pvt. Ltd.	In-person
21	Representative	M/s Volksara Techno Solutions Pvt. Ltd.	Online
22	Representative	M/s SISL Infotech	Online

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3. Pre-bid Queries and Clarifications

Table 2: Pre-Bid queries received from bidders and offered clarifications

Sr. No.	RFP Document Reference(s) (Clause No.)	Pg. No.	Content of RFP requiring Clarification(s)	Points of Clarification	Clarification/Amendment by MPCB
1	3.32 SLA and Penalties	35	The Penalty per week for delay in any Software component is Rs. 5,000/- The Penalty per week for delay in all types of deliverables is Rs. 5,000/-	Kindly reduce penalty to Rs 3000/- per week.	No Change, RFP condition prevails.
2	6.9.2 Delivery Schedule for New items	64	Delivery Timeline 3 months after receipt LoA	Delivery Timeline 4 months after receipt LoA.	No Change, RFP condition prevails.
3	2. Invitation for Bids	11	Earnest Money Deposit (EMD) to be paid in form of Bank Guarantee	Can we pay EMD online on mahatenders.gov.in instead of Bank guarantee?	The revised clause to be read as: Earnest Money Deposit (EMD) to be paid Online only through the portal https://mahatenders.gov.in/ Additionally refer, Sr.no. 2. under clause 3.11 Earnest Money Deposit (EMD) on page no. 14 of 105 and Sr. no. I. Earnest Money Deposit: - can be paid ONLY through Online Payment mode under this clause on page no. 10 of 105.

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4	3.4.1	13	The Successful Bidder will have to complete the one-time supply of hardware, licenses, installation, testing and commissioning of various components of IT infrastructure within THREE (3) months	The Successful Bidder will have to complete the one-time supply of hardware, licenses, installation, testing and commissioning of various components of IT infrastructure within EIGHT (8) months.	No Change, RFP condition prevails.
5	3.11.2	14	BID SECURITY (EMD - EARNEST MONEY DEPOSIT)	BEL being a DPSU, may be please exempted for submitting the EMD.	No Change, RFP condition prevails.
6	PQ8	20	ISO/IEC 27001: 2022 or latest.	ISO/IEC 27001: 2013 or latest.	The revised clause shall be read as: PQ8 - 2. ISO/IEC 27001: 2013 or latest on page no. 20 complying with the stated requirements in RFP.
7	TQ4.4	23	ITIL Resources	Exemption on this can please be provided.	No Change, RFP condition prevails.
8	6.9.1	63	Delivery Timeline: 1 month after receipt of LoA	3 months after receipt of LoA.	No Change, RFP condition prevails.
9	TQ4.4	23	ITIL Resources	Exemption on this can please be provided.	No Change, RFP condition prevails.
10	6.9.1	63	Delivery Timeline: 1 month after receipt of LoA	3 months after receipt of LoA.	No Change, RFP condition prevails.
11	Average Annual Turnover of the bidder during the last three financial years (as per the	19	Turnover	We request you to amend this clause as - Average Annual Turnover of the	No Change, RFP condition prevails.

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	last published Balance sheets), should be minimum of Rs. 5 CR that is generated from Hardware supply and their associated maintenance services, packaged software etc.			bidder during the last three financial years (as per the last published Balance sheets), should be minimum of Rs. 5 CR from Cloud/ Development/ IT and ITeS services.	
12	The bidder must have successfully undertaken at least the following numbers of systems implementation project(s) of value specified herein: One "similar project"* not less than Rs. 12 Cr. OR Two "similar projects"* not less than Rs. 7.5 Cr. OR Three "similar projects"* not less than Rs. 6 Cr	19	Technical Capability	We request you to amend this clause as - The bidder must have successfully undertaken at least the following numbers of systems implementation/ Development / CLour services/ BPO services/ IT and ITES services project(s) of value specified herein: One not less than Rs. 5 Cr. OR Two "similar projects"* not less than Rs. 3 Cr. OR Three "similar projects"* not less than Rs. 2 Cr	No Change, RFP condition prevails.
13	Average Annual Turnover of the bidder during the last three financial years (as per the published Balance	21	Technical Bid Evaluation – Scoring (Financial Strength)	We request you to amend this clause as - Average Annual Turnover of the bidder during the last three financial years (as per the last	No Change, RFP condition prevails.

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	sheets), should be minimum of Rs. 5 Cr. that is generated from Hardware supply and their associated maintenance services, packaged software etc.			published Balance sheets), should be minimum of Rs. 5 CR from Cloud/ Development/ IT and ITeS services.	
14	The bidder must have successfully undertaken systems implementation engagement(s) in a minimum of 2 nos. "similar projects"*** of value more than Rs. 5 Cr. The work order should have been issued within the last 5 years, as on 31.03.2024		Technical Bid Evaluation – Scoring Bidder Experience:	<p>We request you to amend this clause as - The bidder must have successfully undertaken systems implementation/ Development/Cloud/ IT and ITES engagement(s) in a minimum of 2 nos. of value more than Rs. 5 Cr. The work order should have been issued within the last 5 years, as on 31.03.2024.</p> <p>NOTE - In technical scoring Scores are not mentioned here, it can be as it is in the RFP but the clauses amendment requests are mentioned We request you to broaden the criterias here. Which will help in the bdding process becoming more competitive and gaining interesting offers and prices.</p>	No Change, RFP condition prevails.

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15				Kindly provide the details regarding the analyst license required for SOAR.	Licensing requirement is minimal possible as per OEM licensing policy.
16	9.2 Compliance format for Security, Orchestration, Automation, and Response (SOAR)	86	SOAR must be integrated platform with SIEM on same user interface.	This restricts the requirement for a specific OEM, hence requesting to amend: "SOAR should be able to integrate with SIEM solution and should be able to ingest the alerts from all devices including SIEM, Firewall, EDR and other network security devices"	No Change, RFP condition prevails.
17	2. Invitation for Bids	11	Contract Period 3 and 5 years from the date of CoOP as the case may be	Kindly requesting to confirm on the contract period.	The revised clause under clause 2. Invitation for Bids, Sr. 13, Items as Contract Period and under Description should be read as: "3 years from the date of CoOP" for all the items except: <ul style="list-style-type: none"> New Smart Racks and Buy back of existing Precision Air Conditioners (PAC) and New Uninterrupted Power Supply (UPS)
18	2. Invitation for Bids	11	Performance Bank Guarantee (PBG) from Nationalized Bank	Kindly allow Performance Bank Guarantee (PBG) from any Scheduled Banks	The revised clause should be read as: Sr. no. 11 under Items column as Performance Bank Guarantee

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					(PBG) from Nationalized Bank / Scheduled Bank. And under Description column as 5% of the contract value valid up to 3 months post end of contract. PBG should be only from Nationalised / Scheduled banks.
19	3.31	29-34	80% against delivery of the servers. 20% against successful installation. Along with bill, successful bidder has to submit server documents and installation acceptance documents signed by MPCB.	Kindly make it 90% on delivery for servers, firewalls, Link load balancer, SOAR solutions, UPS.	No Change, RFP condition prevails.
20	3.31 Payment terms, point 25 SIEM and SOAR	33	renewal	renewal will take care of existing EPS licenses only or is there any additional add-on licenses are required.	As per RFP.
21	3.24 Minimum Eligibility Criteria PQ4	19	Declaration by the respective Manufacturer / OEM on their letterhead giving Authorization (MAF) for the Bidder, duly signed, and stamped, in the format given for minimum 80% compliance with the technical specifications of the items being freshly procured or renewed. Annexure 1 – Document 8	Do you want 80% technical compliance or 80% MAF out of All OEM	The revised clause PQ4 on page no. 19 of 105 under “Documents to be submitted” column shall be read as: Declaration by the respective Manufacturer / OEM on their letterhead giving Authorization (MAF) for the Bidder, duly signed, and stamped, in the format given for 100%

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					compliance with the technical specifications of the items being freshly procured or renewed for 80% of the items specified in RFP. Annexure 1 – Document 8
	Clause No. 3.24,	19	The bidder must have successfully undertaken at least the following numbers of systems implementation project(s) of value specified herein: o One “similar project”* not less than Rs. 12 Cr. OR o Two “similar projects”* not less than Rs. 7.5 Cr. OR o Three “similar projects”* not less than Rs. 6 Cr. Bidders shall submit copy of work order/ contract agreement mentioning the relevant scope of Work. b) Completion Certificate from the client OR In case of on-going project, a Go-Live with partial completion certificate from the client on client’s letter head mentioning the relevant scope of Work, having received the payment matching the ‘Minimum Project Value’ of the partially completed project.	For wider participation and competitive bidding, we request you to add the following for the proof of documents: 1. "In case Bidder is a wholly owned subsidiary of its Ultimate Parent Company then Technical Global experience of parent / subsidiary/Sister concern having ultimate parent would be considered for eligibility. Bidder needs to submit Undertaking from the Parent company to support its wholly owned subsidiary." 2. "If NDA is signed between Bidder & Client and Work Order/ Contract cannot be submitted as a proof of work, then Bidder shall submit Certificate mentioning NDA signed, scope of work, Cost of Project, duration of project and current status of the project signed by the	No Change, RFP condition prevails.
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Sr. No.	RFP Document Reference(s) (Clause No.)	Pg. No.	Content of RFP requiring Clarification(s)	Points of Clarification	Clarification/Amendment by MPCB
			Similar project"/ "similar projects"* work shall mean assignments in India for supply, installation and support of IT hardware and Software for on premise DC/DR Infra (should have been undertaken within the past 5 years as on 31st March 2024 for any Central Government / State Government / Union Territory (UT) / Urban Local Body (ULB) / PSU).	Designated Department of Client / Statutory Auditor/Chartered Accountant."	
23	Clause No. 3.24,	19	<p>Bidder Experience: The bidder must have successfully undertaken systems implementation engagement(s) in a minimum of 2 nos. "similar projects"* of value more than Rs. 5 Cr. The work order should have been issued within the last 5 years, as on 31.03.2024. The projects should have been either completed or an ongoing project where deliverable or milestone has been successfully met.</p> <p>a) Bidders shall submit copy of work order/ contract agreement mentioning the relevant scope of Work.</p> <p>b) Completion Certificate from the client OR In case of on-going project, a Go-Live along with partial</p>	<p>For wider participation and competitive bidding, we request you to add the following for the proof of documents:</p> <p>1. "In case Bidder is a wholly owned subsidiary of its Ultimate Parent Company then Technical Global experience of parent / subsidiary/Sister concern having ultimate parent would be considered for eligibility. Bidder needs to submit Undertaking from the Parent company to support its wholly owned subsidiary."</p> <p>2. "If NDA is signed between Bidder & Client and Work Order/ Contract cannot be submitted as a proof of</p>	No Change, RFP condition prevails.

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			completion certificate from the client on client's letter head mentioning the relevant scope of Work, having received the payment matching the 'Minimum Project Value' of the partially completed project. Project Citation as per format specified in Clause 6.4	work, then Bidder shall submit Certificate mentioning NDA signed, scope of work, Cost of Project, duration of project and current status of the project signed by the Designated Department of Client / Statutory Auditor/Chartered Accountant."	
24	2. Invitation for Bids Performance Bank Guarantee (PBG) from Nationalized Bank	11	5% of the contract value valid up to 3 months post end of contract. PBG should be only from Nationalised banks.	Kindly reduce PBG to 3% of contract value	No Change, RFP condition prevails.
25	2. Invitation for Bids	11	Tender Fee to be paid via Online Payment Gateway mode only. Rs. 23,600/- (Twenty-Three Thousand Six Hundred Only)	Requesting you to give us Tender fee Exemption against MSME Category, As we are registered under MSME	No Change, RFP condition prevails.
26	3.11	14	Bidders are required to submit an Earnest Money deposit (EMD) online for an amount of Rs. 15,00,000 (Rs. Fifteen Lakhs only).	Requesting you to give us EMD exemption against MSME category. As we are registered under MSME	No Change, RFP condition prevails.
27	3.25 Technical Bid Evaluation –Scoring, TQ 4.4	23	ITIL V4 certification completed within last Three years	Kindly change to last Five years	The revised clause to be read as: ITIL V4 certification completed within last Five years.
28	Commercial BID: A1 Sub System Name: LAN Switch Renewal and Setting up new Network at selected SRO's	83	Point C – Setting up new LAN cabling and IO's for selected 16 SRO's (As per Annexure – 4) Point 1 to 5	Can we deliver all the material to Head Office and then distribute the same to other locations.	Bidders shall deliver the mentioned scope items at the MPCB Head Office and then distribute it to designated locations based on following conditions:

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					<ul style="list-style-type: none"> The bidder shall own the complete responsibility about the logistics and expenses to be incurred for the delivery throughout its lifecycle. MPCB shall accept the delivery of the Material only after it is tested for Quality, Working Condition and Quantities as per Bill of Materials. The payments shall be initiated as per defined delivery schedule in the RFP
29	Commercial BID: A1 Sub System Name: New Microsoft Windows Server Licenses	85	Point 1,2,3	Can we get existing Agreement Number	Suggested to visit the site with prior appointment from MPCB' EIC Department to get the desired information.
30	Commercial BID: A1 Sub System Name: Smart Rack in Lieu of PAC's	86	Point A	Can we get existing PAC detailed configuration to understand current cooling and power used.	Suggested to visit the site with prior appointment from MPCB' EIC Department to get the desired information.
31	Commercial BID: A1 Sub System Name: Uninterrupted Power Supply (UPS)	86	Point A	Can we get existing UPS configuration and Battery information	Suggested to visit the site with prior appointment from MPCB' EIC Department to get the desired information.

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32	1. Tender Notice 2. Invitation for Bids	9 & 10	For complete details & formats of e-tender, the bidders can visit https://mahatenders.gov.in Tender Fee payment of Rs. 23,600/-(Non-Refundable) by payment gateway online III. Bidders should submit the document related to tender online. Tender Fee of Rs. 10, 000/ (including taxes) should be credited in to MPCB fund account by online payment gateway,	Request to confirm the exact value of the Tender fee.	The revised clause on page no. 10 of 105 under clause 2. Invitation for Bids shall be read as: I Bidders should submit the document related to tender online. Tender Fee of Rs. 23, 600/-(including taxes) should be credited in to MPCB fund account by online payment gateway, before submission of tender response otherwise Bidders cannot participate in tender process. Other instructions can be seen in the tender form. All or any one of the tenders may be rejected by competent authority.
33	3.25 Technical Bid Evaluation – Scoring	23	TQ4 Resource Profile Server Resource Network Resource Security Resource ITIL Resources Technical Score OEM Certified Server Professional 5 Marks OEM Certified Network Professional 05 Marks OEM Certified Security	Most of the bidder will have experienced Engineer in each category but do not have OEM certification so request you to kindly remove this clause. Due to this scoring clause Potentially & technically capable bidder not able to participate in this bid. Insted of OEM certification request	No Change, RFP condition prevails.

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			Professional 05 Marks ITIL V4 certification Marks 05 completed within last Three years.	to considered IT professional Manpower available with Bidder.	


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Email (23.09.2024) Concurrence received
Ex. Scientist-G (Deputy Director General)
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