## Minutes of Meeting

Prebid Meeting for Operation & Maintenance of IMIS dated 02/09/2015

# Attended by

- 1. Shri ShyamKumar Patil,CAO
- 2. Shri M.Gurav, RO HQ
- 3. Shri D.M. Sonawane, A.S.O.
- 4. Shri Rajeev Desai, IT Manager
- 5. Shri Vinayak Muchandi, Consultant

#### **Bidders**

- 1. Shri Tushar Gaikwad, M/s. Forth Dimension
- 2. Shri Mayank Porwal, M/s. Ricoh India
- 3. Shri Jwalant Bakshi, M/s. Ashtech
- 4. Shri Deshpande, M/s. Ecofriend & co.

## The proceedings were as follows;

- 1. Proof of purchase of RFP was mandatory to be submitted to attend prebid meeting. Same was checked for all prospective bidders present and was found satisfactory.
- 2. Following were queries from the Bidders and Board responses for the same.
  - Question: Is there is any specific format for Power of Attorney to be presented

**Response:** There is no fixed format. Bidders can chose there appropriate format to fulfill the requirement.

- ii. **Question:** The RFP specifies minimum no of Engineers. However, more no of Engineers may be required to fulfill the SLA.
  - **Response:** The scope is purely SLA based and bidder is required to deploy necessary Engineers to meet the SLA. No price benefit will be given for more Engineers deployed.
- iii. **Question:** Can we get extension for final date of submission **Response:** No.
- 3. M.P.C.B. have revised the section 7.4.1 (RFP page no.20 /63) and the same was accepted by all present. Revised Section 7.4.1 is as mentioned below;

# **Section 7.4.1**

Criteria	Graded Marks	Max. Marks	Testimonial to be presented		
Financial Capability		20			
Average Turnover (AT) of the organisation for past 3					
			Certificate from CA		
AT < Rs. 50.00 crores	0				
AT < Rs. 70.00 crores but ≥ 50.00 Crores			Certificate from CA		
AT < Rs. 100.00 crores but ≥ 70.00 Crores	6				
AT ≥ Rs. 100.00 crores	10				
			Certificate from CA		
	10				
		25			
	10				
ISO 20000 certification	5		Certificates valid thru Dec '15		
SEI CMM Level 2 Certification	Level 2 Certification 5				
Manpower Certifications**	10				
Number of certified resources for Server Maintenance and	2				
Networking from respective OEM (Min 10)	3				
Number of Certified resources for IT security (Min 2)	2		**		
Number of Certified ITIL (foundation / service Manager) resources (Min 2)	3				
Number of Certified Database Support Resources from OEM	2				
Number of Districts in Maharashtra where Bidder has office		Self Attested List of			
	1		offices with Address,		
			Telephone Number		
	5		and Contact Person		
Past Performance (All periods are for 3 years ending as		25			
Completed Orders for SLA based Operation and					
Maintenance / Support for IT infrastructure which		0 1/ 1 1 11 1			
includes ERP support and Hardware support for a			Self declared List		
minimum period of 1 year for value > Rs. 1 crore pa			and Copies of the		
Orders ≥ 3	10		orders		
Orders < 3 but ≥ 1	5				
Completed Orders of Multi-locational Support for IT					
infrastructure where Locations in India > 10			Self declared List		
Orders ≥ 5	15		and Copies of the orders		
Orders < 5 but ≥ 3	10				
Orders <3 but > 1	5				
Presentation on execution methodology		25	Presentation by the proposed Project Manager		
Site Visit to any ONE (1) of the clients referred in response to point 3 above		5	A brief note about the client setup and tools used		
TOTAL MARKS		100			
	Average Turnover (ÂT) of the organisation for past 3 financial years ending 31st March 2015  AT < Rs. 50.00 crores AT < Rs. 70.00 crores but ≥ 50.00 Crores AT < Rs. 100.00 crores but ≥ 70.00 Crores AT ≥ Rs. 100.00 crores but ≥ 70.00 Crores AT ≥ Rs. 100.00 crores but ≥ 70.00 Crores Net-worth of the organisation as on 31st March 2015 Net worth < Rs. 70.00 crores but ≥ 7.00 Crores Net worth < Rs. 10.00 crores but ≥ 7.00 Crores Net worth > Rs. 10.00 crores but ≥ 7.00 Crores Net worth > Rs. 10.00 crores Net worth ≥ Rs. 10.00 crores Net	Average Turnover (AT) of the organisation for past 3 financial years ending 31st March 2015  AT < Rs. 50.00 crores  AT < Rs. 70.00 crores but ≥ 50.00 Crores  AT < Rs. 100.00 crores but ≥ 70.00 Crores  AT < Rs. 100.00 crores but ≥ 70.00 Crores  AT ≥ Rs. 100.00 crores  Net worth of the organisation as on 31st March 2015  Net worth < Rs. 7.00 crores but ≥ 70.00 Crores  Net worth < Rs. 7.00 crores but ≥ 70.00 Crores  Net worth < Rs. 10.00 crores but ≥ 70.00 Crores  Net worth ≥ Rs. 10.00 crores but ≥ 70.00 Crores  Net worth ≥ Rs. 10.00 crores but ≥ 70.00 Crores  Net worth ≥ Rs. 10.00 crores but ≥ 70.00 Crores  Net worth ≥ Rs. 10.00 crores but ≥ 70.00 Crores  Net worth ≥ Rs. 10.00 crores but ≥ 70.00 Crores  Net worth ≥ Rs. 10.00 crores but ≥ 70.00 Crores  Net worth ≥ Rs. 10.00 crores but ≥ 70.00 Crores  Net worth ≥ Rs. 10.00 crores but ≥ 70.00 Crores  Net worth ≥ Rs. 10.00 crores but ≥ 70.00 Crores  Net worth ≥ Rs. 10.00 crores but ≥ 70.00 Crores  Net worth ≥ Rs. 10.00 crores but ≥ 70.00 Crores  Net worth ≥ Rs. 10.00 crores but ≥ 70.00 Crores  Net worth ≥ Rs. 10.00 crores but ≥ 70.00 Crores  Net worth ≥ Rs. 10.00 crores but ≥ 70.00 Crores  Net worth ≥ Rs. 10.00 crores but ≥ 70.00 Crores  Net worth ≥ Rs. 10.00 crores but ≥ 70.00 Crores  Net worth ≥ Rs. 10.00 crores but ≥ 70.00 Crores  Net worth ≥ Rs. 10.00 crores but ≥ 70.00 Crores  Net worth ≥ Rs. 10.00 crores but ≥ 70.00 Crores ≥ 70	Average Turnover (AT) of the organisation for past 3 inancial years ending 31st March 2015  AT < Rs. 50.00 crores  AT < Rs. 70.00 crores but ≥ 50.00 Crores  AT < Rs. 100.00 crores but ≥ 70.00 Crores  AT < Rs. 100.00 crores but ≥ 70.00 Crores  AT ≥ Rs. 100.00 crores but ≥ 70.00 Crores  AT ≥ Rs. 100.00 crores but ≥ 70.00 Crores  AT ≥ Rs. 100.00 crores but ≥ 70.00 Crores  Net worth < Rs. 7.00 crores but ≥ 5.00 Crores  Net worth < Rs. 10.00 crores but ≥ 7.00 Crores  Net worth ≥ Rs. 10.00 crores but ≥ 7.00 Crores  Net worth ≥ Rs. 10.00 crores but ≥ 7.00 Crores  Net worth ≥ Rs. 10.00 crores but ≥ 7.00 Crores  Net worth ≥ Rs. 10.00 crores but ≥ 7.00 Crores  Net worth ≥ Rs. 10.00 crores but ≥ 7.00 Crores  Net worth ≥ Rs. 10.00 crores but ≥ 7.00 Crores  Net worth ≥ Rs. 10.00 crores but ≥ 7.00 Crores  Net worth ≥ Rs. 10.00 crores but ≥ 7.00 Crores  Net worth ≥ Rs. 10.00 crores but ≥ 7.00 Crores  Net worth ≥ Rs. 10.00 crores but ≥ 7.00 Crores  Net worth ≥ Rs. 10.00 crores but ≥ 7.00 Crores  Net worth ≥ Rs. 10.00 crores but ≥ 7.00 Crores  Net worth ≥ Rs. 10.00 crores but ≥ 7.00 Crores  Net worth ≥ Rs. 10.00 crores but ≥ 7.00 Crores  Net worth ≥ Rs. 10.00 crores but ≥ 7.00 Crores ≥ 7.0		

<sup>\*\*</sup> List of Certified resources on company role for period of Min 6 months as on 1st June 2015, attested by the Organisation. The claim should be supported by bank statement showing salary deposits for six months