

RFP for Selection of Agency to for Supply, Commissioning, Operation and Maintenance of Tractor Pulled Beach Cleaning Equipment for selected Beaches in Maharashtra (Reference Tender ID: 2022-MPCB-792142-1)

Minutes of Meeting of Pre-bid Conference held on 28/4/22 and MPCB response to the queries from Prospective Bidder

Sr. No.	RFP clause	Page No	RFP Condition	Clarifications sought for	MPCB Response
1	Sr.No.-5.	Pg.No. 11	Date and Time pre bid Meeting- 28/04/22 @ 15:00 Hrs at MPCB HQ / by Video Conferencing (depending on prevailing situation)	Please Clarify whether the Pre-Bid Meeting will be held Offline or Online. Also, How many Maximum Person from an Organization can attend the Pre-Bid Meeting, In case at MPCB HQ.	Max One person from each organisation to be allowed. The Pre-bid meeting will be held virtually. Link will be published on MPCB website
2	Sr.No.-10.	Pg.No. 11	Earnest Money Deposit (EMD) to be paid in form of Online Payment- INR 5 ,00,000 Rs. Five Lakh Only	Earnest Money Deposit (EMD) to be paid in form of Online Payment- INR 2,00,000 Rs. Two Lakh Only. Justification- As per CVC Guidelines the EMD should be Minimum 1% of the Total Tender Estimated Value. We request you to kindly Revise the the EMD Amount.	No Change
3	3.23., 1.B.ii.	Pg.No. 21	Service Staff certified by OEM (Min 5)- List of Service Staff and their Certificate Copies	Service Staff certified by OEM/ Authorized Dealer (Min 5)- List of Service Staff such as Name/ Aadhar Card Nos. to be mentioned on OEM's/ Authorized Dealers Letterhead. As We are Authorized Agent to Sell, Service & Maintain the Beach Cleaning Machines Produced by OEM. OEM has given us Rights to Deploy the Service Engineers. So Can We Certify them on Our Company's Letterhead OR Authority wants Service Staff to be certified by OEM Only.	By "Service Staff Certified by OEM" it means that the Service Staff has undergone training programs conducted as per guidelines of OEM regarding the maintenance of the equipment similar to the one being supplied. ONLY if a bidder is Authorised Service Provider for the country or region then Certificate of such Authorisation should be submitted from OEM. The Bidder then should give a declaration or certificate that the said personnel has attended the course to repair and maintain the Beach Cleaning machines being supplied.
4	3	Pg.No. 34	Operators- The operator will work in 12 hours shift per day.	Please Clarify if the Shift is Maximum of 8 Hours then Why the Operator will work for 12 Hours. As Generally Working Shift for Mechanized Beach Cleaning Project is around 6 to 8 Hours, Please revise the Operators Shift to 8 Hours.	The operator shift will be 8 hours in two shifts of 4 hours each. These shifts are dependant on the tide timings. Twelve ours shift has been mentioned considering this fact.

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5	4	Pg.No. 36	Warranty Support- For the Second and Third year, the Successful Bidder must provide comprehensive and ON-SITE maintenance services, irrespective of the Operation and Maintenance scope.	Please Clarify that Is Comprehensive On-Site Warranty Including Spares & Service Staff's Monthly Visit or Whenever Required?	"Comprehensive" and "on-site" words are self explanatory. Both preventive and break-fix maintenance services should be provided
6	Section 5.4.	Pg.No. 45	Manufacturer's Authorization Form (MAF)- (To be printed on the letterhead of each of the OEM and duly signing and sealing it from the Authorised Signatory of the OEM)	Manufacturer's Authorization Form (MAF), Manufacturer's Declaration about 100% compliance to Minimum Technical Specifications, Minimum Technical Specifications- (To be printed on the letterhead of each of the OEM/ Authorized Dealer and duly signing and sealing it from the Authorised Signatory of the OEM). As the Beach Cleaning Equipment is the Primary Equipment which is involved to Clean the Beaches, the Tractor's role is just to Pull the Equipment. Also, Tractor Manufacturers sell their Tractors Routed through their Authorized Dealer's Only & There is no Tractor Manufacturers will give the requested Certificates on there OEM's Letterhead. But we will try to manage the Letters on there Authorized Dealers which is appointed for the respective territories.	MAF from Authorised Dealers ONLY in case of Tractor may be acceptable. However, such MAF has to be accompanied by the Letter from OEM indicating Authorisation o the Dealer issuing the MAF. This relaxation does not apply for the Beach Cleaning Machine and the MAF MUST be provided from the OEM in the format provided.
7	5.7.	Pg.No. 49	Format for Project Citation	Please Clarify Is Project Citation Forms are only Applicable for Supply of Machines Or Applicable for Maintenance Work.	Project Citations are for any and all work that bidder wants to showcase as collateral / substantiation of the information asked about the past experience

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8	2 Invitation of Bids Pt 7 (14)	Pg. No. 11	Contract Period of 1 year from CoOP		Contract period will be as follows: Operation and Maintenance for a period of 1 year from CoOP and Comprehensive Support for 3 years from the date of CoOP
9	Clause 3.29 (5)	Pg. 26	The cost towards the Operation and Maintenance will be paid in FOUR (4) equal instalments at the end of each quarter of operations (i.e. at the end of every three months of operations), starting from the date of issue of CoOP.		The cost towards the Operation and Maintenance will be paid in FOUR (4) equal instalments at the end of each quarter of operations (i.e. at the end of every three months of operations), starting from the date of issue of CoOP. The cost of Comprehensive Maintenance will be given in Eight Equal installments each in arrears after the completion of Operation and Maintenance period.
10	Clause 3.22, EC 5	Pg. 20	The bidder should have an experience of having successfully completed similar work as defined below: Supply and Commissioning of at least ONE (1) or Operation and Maintenance of at least TWO (2) Tractor Pulled Beach Cleaning Machine	Request for moderation of Minimum Eligibility Criteria since this product and service is still a niche in India and not commonly availed. The bidder should have an experience of having successfully completed similar work as defined below: Supply and Commissioning of at least ONE (1) or Operation and Maintenance of at least ONE (1) Tractor Pulled Beach Cleaning Machine	Accepted. The clause stands revised.

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11			Presentations by the Bidders about Methodology for Operation & Maintenance for One (1) year and Warranty for Three (3) years		Each bidder will get 20 minutes for their presentation. A hard copy of the same (paged, signed and sealed) must be submitted to MPCB immediately after the presentation. The Framework for evaluation of the presentation by the bidders is as follows 1. Challenges identified in O&M and Warranty execution: Max Marks 4 2. Methodology, Manpower qualification and contingency in deployment during O&M: Max Marks 5 3. Warranty execution methodology: Max Marks 4 4. Value Additions / differentiators that will benefit MPCB: Max Marks 2
12				Request for extending the last date of submission of bids	The last date for submission of bids has been extended up to 15:00 Hrs on 12/05/22. The date of opening of Technical Bids is revised to 13/05/22 @ 15:00 Hrs.