

ANNEXURE

Selection of Solution Provider (SP) for Supply, Installation, Commissioning and Support of Integrated IT Security solution at MPCB

(Tender ID : 2020_MPCB_610180_1) (Tender No. : 200916-FTS-0012)

CORRIGENDUM AND RESPONSES TO QUERIES FROM BIDDERS DTD: 28/09/2020

Sr No.	RFP Page No.	RFP Clause No.	Description in RFP	Calrification Sought	MPCB Response
1	15	7.2 Section 2	Necessary technical brochure / literature, duly highlighting the relevant features / specifications required by MPCB		The Bidders MUST include the Bill of Quantities / Materials (BOQ / BOM) as a part of their Technical bid under RFP clause 7.2 (Section 2). The BoM / BoQ should list all the items being proposed along with their make, model number, description of the line item and quantities. This is a mandatory requirement and non-submission of this will result in disqualification of bid at Technical Bid Evaluation Level.
2	14	7.1 Point No. 6.	The Bidder should have executed (completed) at least one project for Integrated Security Solution of minimum value of Rs.1 Crore in the past three years that is after 1 st April 2017. Such project should have at least three of the following five components - Firewall, Sandboxing solution, Email security solution, SIEM, Web Application Firewall.	The Bidder should have executed (completed) at least one project for Integrated Security Solution of minimum value of Rs.1 Crore in the past three years that is after 1 st April 2017. Such project should have at least one of the following five components - Firewall, Sandboxing solution, Email security solution, SIEM, Web Application Firewall.	No Change
3	Pg-14	7.1 CRITERIA FOR MINIMUM ELIGIBILITY AND BID RESPONSIVENESS:	The Bidder should have executed (completed) at least one project for Integrated Security Solution of minimum value of Rs.1 Crore in the past three years that is after 1st April 2017. Such project should have at least three of the following five components - Firewall, Sandboxing solution, Email security solution, SIEM, Web Application Firewall	Request MPCB to consider this RFP clause as "The Bidder should have executed (completed) at least one project for Integrated Security Solution of minimum value of Rs.10 Crore in the past three years that is after 1st April 2017" or "The Bidder should have executed /under Implementation of at least	No Change
4	Pg-17	7.4.1 Evaluation of Technical Bid	Order for supply, implementation and commissioning of Integrated Security solution to Govt organisation (state / central / urban local bodies / PSUs) 2 Marks per order Maximum 10 marks	Request MPCB to consider the RFP clause as :- "Order for supply, implementation and commissioning of Integrated Security solution to any State Govt / Central Govt / urban local bodies / PSUs /BFSI organisation"	NO Change. Certain large banks are also PSUs. The same will be considered. However, banks that are not PSUs will not be eligible for this criteria.

5	17	7.4 &; 7.4.1 Evaluation of Technical Bid : S.No.2 (a) of Criteria	Order for supply, implementation and commissioning of Integrated Security solution to Govt organisation (state / central / urban local bodies / PSUs)	Order for supply, implementation and commissioning of Integrated Security solution to Govt organisation (state / central / urban local bodies / PSUs) / Large Pvt. Enterprises	No Change
6	52	ANNEXURE – 3 :: 1.0 SCOPE OF WORK ; A. ONE TIME ACIVITY	Prepare a plan for implementation and commissioning of the revamped solution. The proposed plan should mention all dependencies and should ask for minimum downtime, preferably during non-working / non-peak hours for MPCB. The plan should provide for sufficient contingencies and roll-back period, if required.	Please share the details of the working hours & days.	MPCB does not work on Saturdays, Sundays and any Public as well as regional holidays.
7	53	ANNEXURE – 3 :: 1.0 SCOPE OF WORK ; A. ONE TIME ACIVITY; Point No.12	Successful bidder should train the identified MPCB officials on the product which includes Central Console Management, log analysis, configuration etc.	Please share the detailed schedule of the training.	Training has to be given by successful bidder. The proposed contents, man-hors and schedule is expected from Bidder
8	60	ANNEXURE – 5 ::	Bidders are required to pay Earnest Money Deposit (if applicable to them) through onlinePayment modes i.e. Net Banking only during Bid Preparation Stage.	Request to allow submission of EMD in PBG Format.	No change
9		Clause 9.3 Liquidity Damages and Penalty	Out of the total Nine (9) weeks for the project, it is estimated that the delivery of all the equipment will require approximately 5 weeks from the date of LoA. It is expected that the SP should complete the entire installation, configuration, testing, commissioning and handover within Nine (9) weeks from the date of LoA	Due to current COVIC-19 situation we request to wave off LD & penalty terms. As there could be more difficult scenarios on travelling a7transportation front. Or request to extend the same till 12 weeks (7 weeks for delivery and 5 weeks for Installation.	The project time fram is revised form 9 weeks to 11 weeks. Six weeks for Delivery, FIVE weeks for implementation. Please read the Liquidity Damages and Penalty clause with the revised timeframe.
10		General	General	Does customer want to reuse exiting firewall 600D and add another same firewall for HA or it needs a new set of 2 firewalls	A new set of Firewall in HA mode is required. Additionally, the current firewall should be re-deployed as depicted.

11		General	General	Is any solution required for DR environment	NO. However, it will be the Successful Bidder's responsibility to ensure seamless connectivity with DR
12		General	General	Is there any Backup/ archiving requirement	NO. However, the configurations and logs should be made available and should be stored so that the same can be restored. ONLY Reasonable disk space will be provided by MPCB.
13		General	General	Does customer want any resources for on-ging management	This is at Bidder's description. The scope and SLA should be adhered to.
14		General	General	Will customer provide rack space , cables etc	Rack space and power will be provided by MPCB. Any and all other accessories, hardware, software to make the solution run as per MPCB requirement has to be provided by the bidder. The price-bid will be deemed to have included all such items and no extra cost will be provided for the same.
15		Clause 6.6.2 Earnest Money Deposit (EMD) ANNEXURE – 5	Bidders are required to submit a Earnest Money deposit (EMD) for an amount of Rs. 3,00,000.00 (Rupees Three Lakh Only) Please refer Annexure 5 for the payment of the same. Bids of the bidders who have not paid the EMD as stipulated in this RFP, will be rejected by MPCB as non-responsive. No exemptions to this clause will be allowed.	we registered under Single Point Registration Scheme of NSIC are eligible to get the benefits under "Public Procurement Policy for Micro & Small Enterprises (MSEs) Order 2012" as notified by the Government of India, Ministry of Micro Small & Medium Enterprises, New Delhi vide Gazette Notification dated 23.03.2012. as per above clause we are exempted from EMD & Tender Fee. so request to you kindly allow MSME,NSIC certificate.	No exemptions
	Tender Fee	Rs. 5,000/- (Rupees Five Thousand Only) (Non-Refundable)			

16		Clause 7.4.1 Evaluation of Technical Bid	Past Performance (Orders executed in past 3 years ending 31st March 2020)	In Point no 7.1 CRITERIA FOR MINIMUM ELIGIBILITY AND BID RESPONSIVENESS: Point No 1 you have requested "for minimum FIVE (5) years would be eligible to bid for the Project. No consortiums allowed." Hence we requesting Last 5 Years ending 31st March 2020	Credentials i.e. Projects executed in past FIVE years will be considered valid.
17		Clause 6.6.1 Fees for Request for Proposal (RFP) document	It is mandatory for the bidders to display the proof of purchase of the RFP document to attend the pre-bid meeting. Prospective bidder failing to pay the fee for the RFP during the sale of RFP document will neither be allowed to attend the pre-bid meeting nor will his bid be accepted.	Please guide us with payment process for Tender Fee as there is not option for the payment on site: mahatenders.gov.in.	To be submitted along with the Bid
18		Clause 7.4.1 Evaluation of Technical Bid	ISO 20000 certification for the organization	We request you to accept the auditors report for ISO 20000. Since, we are in the process of 4th year renewal it will take time to complete.	If there is a previous certificate and a subsequent report for Re-certification Audit WITHOUT ANY BREAK IN TIMELINES, the bidder would be considered eligible for this criteria.
19	28	Key highlights of the current Core Security Infrastructure	All the above equipment is deployed at the Data Centre hosted at MPCB HO. MPCB has also commissioned a Disaster Recovery solution with the DR setup hosted at a facility hosted in Bangalore.	In current setup you had commissioned Disaster Recovery solution. Query as below. Are you going to continue Disaster Recovery setup in upcoming setup? Are we going to use any change in setup of DR or any changes in ?	DR Setup will remain the same. No changes in the DR setup from hardware perspective. Successful bidder will have to establish the connectivity to firewall at DR
20	40 -43	B. COMPLIANCE / DEVIATION FOR WEB APPLICATION FIREWALL	New Clause Request	We would request MPCB team to include below advance protection feature which will protect from advance attack trends. Minimum specification / changes required are as below: The proposed WAF should support to prevent of attacks that uses previously stolen credentials.	Accepted. This MUST be included in the technical compliance and OEM MUST certify the compliance for the same. In case it is not included in the Compliance sheet by the OEM, it will be deemed complied. In case non-compliance is noticed at a later date, suitable penal action will be taken against the Successful Bidder and respective OEM
			New Clause Request	The proposed solution must support all technical features specified in the RFP from day-1. The document / cross reference provided by the OEM for each clause asked in the RFP must be available on a public domain and must be released at least 6 months before RFP.	This is by default. Although a new clause is not being inserted ALL the features mentioned should be enabled as per requirement of MPCB

			New Clause Request	The solution must have a database of minimally 6000+ signatures that are designed to detect known problems and attacks on web applications.	Clause is not mandatory. However, a bidder may specify the signatures as an additional feature.
21		A - NEXT GENERATION FIREWALL B.29	The device should be featured with Gateway Antivirus and DPI SSI Scanning and should support minimum 20000 DPI/IPS signature	The device should be featured with Gateway Antivirus and DPI SSI Scanning and should support minimum 20000 DPI/IPS signature, 60 million Cloud AV signatures and 3500+ application signatures.	No Change. In case bidder wishes to give a higher specification, it is at their description. No additional weightage of any kind will be given.
22		A - NEXT GENERATION FIREWALL B.33	The firewall should be integrated with sandboxing solution from the same OEM which should be appliance based and deploy sandboxing engine for effective scanning.	The firewall should be integrated with sandboxing solution from the same OEM which should be appliance based and deploy sandboxing engine for effective scanning. The appliance based sandbox should have 5 x 1GigE & 2 x 10Gig interfaces, 2 x 1 TB storage, dual hot swappable power supplies and should process 2500 files per hour	No Change.
23		A - NEXT GENERATION FIREWALL C.5	Solution should run its own syslog server or integrated server to collect the logs. If separate server and/or appliance is required for the logging & reporting , the BOM & cost should be included in the proposed solution.	Solution should run its own syslog server or integrated server to collect the logs. If separate server and/or appliance is required for the logging & reporting , the BOM & cost should be included in the proposed solution. The management server should have minimum 16 GB RAM, 8 vCPU and 500 GB HDD configuration to support the logs and other	No Change. The Bidder has to give appropriate hardware which will not limit the performance of the application/s running on it. The cost of the same should be included in the respective head. In case, it is found that the solution does not include all relevant and related hardware and accessories, the Successful Bidder will be required to provide the same at their cost.
24		A - NEXT GENERATION FIREWALL	Additional point	The Firewall should act as a Wireless LAN Controller and support atleast 150 Wireless Access Points from day 1. Necessary licenses, if required, need to be provisioned from day 1.	Accepted. This MUST be included in the technical compliance and OEM MUST certify the compliance for the same. In case it is not included in the Compliance sheet by the OEM, it will be deemed complied. In case non-compliance is noticed at alater date, suitable penal action will be taken against the Successful Bidder and respective OEM
25		A - NEXT GENERATION FIREWALL	Additional point	The appliance sandbox must support REST API for file submission and analysis & query results by threat intelligence teams via their own scripts, web-portal integrations and other security products.	Not a mandatory feature. Bidder may provide the same at their description. No weightage of any sort will be given, if provided.

26	45	Event Collection	<p>Application Support The proposed solution should be capable of collecting events from SAP applications for audit, access and security logs (SQL injection, XSS or any kind of security vulnerability).</p>	<p>What will be the log format of the applications that are to be supported? Will they be syslogs or proprietary log formats?</p>	<p>Log formats will be syslogs</p>
			<p>No Events are Dropped during Spikes, even If the License has been exceeded: The proposed solution must not, under any circumstances, drop incoming events. This is essential to ensure compliance/audit integrity and preserve necessary data to detect and mitigate threats during an attack or other unforeseen spikes in event volumes.</p>	<p>Please elaborate this. Would this include caching of events or only dropped events?</p>	<p>Caching of Events</p>
27	48	Correlation - Analysis and Workflow	<p>Incident Tracking: The proposed solution must provide necessary tools to identify, isolate and remediate incidents as they occur.</p>	<p>Should incident tracking and case management be integral in-built part of the SIEM solution?</p>	<p>YES</p>
28	49	Correlation - Advanced Use Cases	<p>Zero-Day Threat Intelligence: The proposed solution must provide automatic detection of a 0-day worm outbreak across the enterprise when IDS or Antivirus signatures are unable to detect the incident. The system must then immediately send alerts and automatically start the incident triage and workflow.</p>	<p>Does organization have threat intelligence feeds subscribed or will they subscribe to threat intelligence feeds? Should the SIEM solution have it's own threat intelligence feeds or support open source threat intelligence feeds?</p>	<p>SIEM solution should have its own threat intelligence feeds to begin with. In future, if MPCB proposes to subscribe to any additional feeds, the solution should be able to do so.</p>
29	20	9.2 Payment Terms		<p>Request for change in the PBG amount.</p>	<p>The revised Payment terms should be read as follows 1. Within 15 days of signing the Purchase Order / Work Order Acceptance the Successful bidder will submit to MPCB a SPBG for 10% of the value of the order / contract and shall be valid till 15 weeks from the date of the Purchase Order / Work Order acceptance. Upon successful installation, MPCB will issue CoOP. However, as a pre-requisite, the Successful Bidder is required to furnish a Performance Bank Guarantee (PBG) for 5% of the order value and valid for 38 months from the date of issuance.. The PBG shall be in the form of a guarantee of a Nationalised Bank(s) acceptable to the MPCB. 2. An amount equivalent to 80% of the cost of the equipment value (Item 1, 2, and 3 as per Price Bid in Annexure 4) will be paid on supply of the Integrated IT Security Solution with all the features to MPCB's satisfaction. This would include all the appliances, devices, software licenses and allied equipment that may be required for completing the installation. 3. Balance 20% of equipment value and 100% of one time installation cost (Item no. 4 as per Price Bid in Annexure 4) will be paid upon successful and incident free operations for 30 days from the date of commissioning (i.e. 30 days from CoOP). 4. CLAUSE STANDS CANCELLED 5. All payments will be made after deduction of penalties if any, vide a crossed cheque payable in Mumbai and within 30 days of submission of invoice.</p>
				<p>Request for Change in the Payment Terms</p>	

Online Presentation by Bidders on Tuesday October
13, 2020 from 2pm to 5pm. Please see MPCB website
for url